

BE Schedule S2E SA

CODE	Description	Cost	Selling P	Wholesale	GP - Retail	GP - Wholesale	Margin - Wholesale	Margin - Retail
KO340S	KOMBUCHA ORIGINAL	10,95	21,75	15,85	10,80	4,90	0,31	0,50
MO340S	MORINGA	10,95	21,75	15,85	10,80	4,90	0,31	0,50
KF340S	KOMBUCHA FRUITS	10,95	21,75	15,85	10,80	4,90	0,31	0,50
KG340S	KOMBUCHA GINGER	10,95	21,75	15,85	10,80	4,90	0,31	0,50
KO500S	KOMBUCHA ORIGINAL	12,68	25,50	18,25	12,82	5,57	0,31	0,50
MO500S	MORINGA	12,68	25,50	18,25	12,82	5,57	0,31	0,50
KF500S	KOMBUCHA FRUITS	12,68	25,50	18,25	12,82	5,57	0,31	0,50
KG500S	KOMBUCHA GINGER	12,68	25,50	18,25	12,82	5,57	0,31	0,50
KO150L	KOMBUCHA ORIGINAL	25,57	46,50	38,75	20,93	13,18	0,34	0,45
MO150L	MORINGA	25,57	46,50	38,75	20,93	13,18	0,34	0,45
KF150L	KOMBUCHA FRUITS	25,57	46,50	38,75	20,93	13,18	0,34	0,45
KG150L	KOMBUCHA GINGER	25,57	46,50	38,75	20,93	13,18	0,34	0,45
TS100S	Tumeric soap (100g)	11,50	21,00	18,50	9,50	7,00	0,38	0,45
MS100S	Moisturizer Spray (100g)	30,00	61,00	45,00	31,00	15,00	0,33	0,51
CON001	Bio Phusion Conditioner Vanilla - 30ml	6,24	N/A	12,50	N/A	6,26	0,50	N/A
SHA001	Shampoo or Body Wash Vanilla - 30ml	6,10	N/A	12,00	N/A	5,91	0,49	N/A
HBL001	Hand and Body Lotion Vanilla - 100ml	27,60	62,00	41,25	34,40	13,65	0,33	0,55
MiS001	Facial Mist Spray Vanilla - 100ml	28,75	64,50	43,25	35,75	14,50	0,34	0,55
HF250S	Hair Food (250g)	65,55	120,00	105,00	54,45	39,45	0,38	0,45
MP150G	MORINGA POWDER	68,50	138,50	98,85	70,00	30,35	0,31	0,51

441,04	842,00	667,75	413,30	226,71	0,34	0,49
---------------	---------------	---------------	---------------	---------------	-------------	-------------

23,21	56,13	35,14	27,55	11,93
--------------	--------------	--------------	--------------	--------------

Total costs **61 567,75**

Breakeven (units) **2 234,49**

Breakeven (revenue) **125 429,58**